



GOVERNMENT BBA COLLEGE



[Self-Finance & Affiliated to Gujarat University]

Shri K.K.Shastri Educational Campus, Khokhra Road, Maninagar (E), Ahmedabad-380008.

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Date:18/10/2022

BBA SEM-3 ASSIGNMENT NOTICE

Instructions:

1. It is compulsory to submit assignment of all the subjects for Internal Evaluation.
2. This information should be mentioned in the front page of your assignment;
 - Full Name (Surname, Name, Father's Name)
 - Roll Number
 - Class & Division
 - Semester
 - Subject
 - College name
 - Submitted to (Sign & Date)
 - Submitted by (Sign & Date)
3. Student should be sign at the top portion of each page of the assignment.
4. Deadline for Assignment submission after Diwali Vacation.

Note: This Assignment Submission notice is for those students who have not submitted their assignment in First round dated on 30/09/2022

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SEMESTER:3 INTRODUCTION OF MARKETING MANAGEMENT (CC-201)

- Prof. Jyoti Jian

- 1) Define the marketing mix.
- 2) Explain the bases of market segmentation with example
- 3) Explain the target positioning in marketing with suitable examples.
- 4) Explain the buyer behavior models
- 5) What is the significance of buyer behavior process in marketing?
- 6) Which major factors are affecting to influence organizational buyer behavior?
- 7) Define the market research and its importance in today's competitive environment.
- 8) Gives a limitation of MKIS
- 9) Explain the process of marketing research
- 10) Define the application of marketing research.
- 11) Explain the MIS.
- 12) Explain the Marketing Planning Process.
- 13) How STP help in marketing.
- 14) Explain nature and importance of marketing.
- 15) Explain the scope of marketing with example.

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SEMESTER:3 FUNDAMENTAL OF FINANCIAL MANAGEMENT (CC-202)

- Prof. Krupal Acharya

Do as Directed.

- 1) Mr. A has to receive Rs.2500 per year for 5 years. Calculate the PV to annuity if he can earn 10% interest on investment.
- 2) ABC company raised Rs.10,00,000 for an expansion program form IDBI at 7% interest per year. The amount has to be repaid in 6 equal annual installments. Calculate the installment amount and prepare loan amortization schedule.
- 3) A company is considering an investment proposal to install a new machine. The project will cost Rs. 50,000 and will have life and no salvage value. The maintenance cost is Rs. 1,000. Tax rate 50%. The company follows SLM method of depreciation. The net earnings before depreciation and tax are as follows:

Year	1	2	3	4	5
EBDT	10,000	11,000	14,000	15,000	25,000

The discounting factor is 10%. Calculate Pay-Back period, Average Rate of Return, Net Present Value, Profitability Index.

- 4) Write a short note on credit policy variables.
- 5) Note down the factors affecting the working capital management.
- 6) Explain the types of credit policy.
- 7) Mr. A has to receive Rs.5000 per year for 10 years. Calculate the PV to annuity if he can earn 15% interest on investment.
- 8) A company is considering an investment proposal to install a new machine. The project will cost Rs. 5,00,000 and will have life and no salvage value. The maintenance cost is Rs. 5,000. Tax rate 50%. The

company follows SLM method of depreciation. The net earnings before depreciation and tax are as follows:

Year	1	2	3	4	5
EBDT	1,00,000	1,10,000	1,40,000	1,50,000	2,50,000

The discounting factor is 15%. Calculate Pay-Back period, Average Rate of Return, Net Present Value, Profitability Index.

- 9) Explain the concept of Financial Decision.
- 10) XYZ company raised Rs.50,00,000 for an expansion program from HSBC at 15% interest per year. The amount has to be repaid in 10 equal annual installments. Calculate the installment amount and prepare loan amortization schedule.
- 11) Write a note on Operating Cycle.
- 12) Write a note on Pay-Back Period.
- 13) Explain the advantages and disadvantages of ARR.
- 14) Write a note on NPV.
- 15) Explain the advantages and disadvantages of PI.

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SEMESTER:3 BASIC HUMAN RESOURCE MANAGEMENT (CC-203)

- **Prof. Hiral Patel**

- 1) Write Down the Difference between Human Resource Management and Personnel Management.
- 2) Explain Demand Forecasting Methods in Process of Human Resource Planning process.
- 3) Explain the Data Collection Methods in Job Analysis.
- 4) Discuss the various types of Selection Tests.
- 5) What are factors to be Considered while choosing Selection test?
- 6) Explain the sources of recruitment.
- 7) What is Orientation? Discuss any two types of Orientation.
- 8) Differentiate Between Job Enlargement and Job Enrichment.
- 9) Write down the short note on job design.
- 10) write down the short note on promotion.

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SEMESTER:3 MANAGERIAL ECONOMICS-1 (CC-204)

- Prof. Richa Makwana

1. Write down the difference between:
 - Producers demand and consumer's demand
 - Demand for durable goods and non-durable goods

2. Explain the concept of cost in the following:
 - Accounting Cost Vs. Economic Cost
 - Private and Social cost
 - Opportunity cost
 - Fixed cost Vs. Variable Cost

3. What is price elasticity of demand? Explain its various types.
4. What is income elasticity of demand? Explain the factors affecting income elasticity of demand.
5. What is Managerial economics? Explain its nature in detail.
6. What is indifference curve? Explain its properties.
7. Define managerial economics and explain its nature.
8. Explain concept of substitution effects with the help of diagram.
9. Explain law of variable proportion with the help of diagram.
10. Explain the law of returns to scale in detail.

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SEMESTER:3 COMPANY ACCOUNTS (CC-205)

- Prof. Saurabh Jain

1. State the Guidelines of Issue of Bonus Share.
2. Explain Sub-division & Consolidation.
3. Describe the objectives of Buy-Back of share
4. Prepare a Vertical Balance-Sheet as per latest format of Companies Act 2021.

The Balance sheet of Moon co. Ltd as at 31st March 2021 is as under:

Particulars	Note no.	Rs (Amt)	Rs (Amt)
[A] Equity and Liabilities:			
[1] Shareholder's Fund:			
(A) Share Capital			
Issued and paid-up Share Capital (40,000 shares of Rs of 10 each)			4,00,000
(B) Reserves and Surplus			
Profit & loss		1,50,000	
General Reserve		1,80,000	3,30,000
[2] Non-Current Liabilities			
10% Debentures			1,00,000
[3] Current Liabilities:			8,30,000
TOTAL			4,00,000
[B] Assets:			
[1] Non-Current Assets:			
Fixed Assets		1,50,000	
[2] Current Assets		80,000	
Stock		2,00,000	4,30,000
Sundry Debtors			8,30,000
Cash and Bank Balance			
TOTAL			

It was resolved at Annual General Meeting:

- (1) To Pay Dividend of 10%
- (2) To issue one bonus share' for every four shares held.
- (3) To repay the debentures at a premium of 3%

Pass the necessary Journal Entries and Prepare the Balance Sheet of the Company after transaction are completed.

5. Journal entries in the books of the company.

(I) The share capital of the company consists 50,000 Equity shares of 100 each. The company has passed resolution to subdivide its each Equity share of (100 into 6 Equity shares of 10 each and 8 Preference shares of 5 each.

(II) A company has converted its 100 Equity shares of 100 each into Equity stock of 9,500 Rs.

(III) A company has issued 100 Equity shares of 10 each in exchange of Equity stock of 950 Rs.

6. A Ltd. issued 1,50,000 equity shares of 10 each. Company wants to buy-back 20,000 equity shares at 20 each. Company issued 1,000, 10% Preference shares of rupees 100 each for the purpose and sold its investments for 40,000 (cost price 50,000). It had the following balance: 1,50,000 in Securities Premium A/c. Rs 2,50,000 in General Reserve and Bank Balance 4,75,000. Pass the necessary Journal Entries.

7. Jay Satchidanand Ltd. passed a resolution to buy-back 1,00,000 equity shares of Rs, 10 each fully paid at the price of Rs 11. The company issued 5,000 8% Redeemable preference shares each of 100 which were fully subscribed and paid up.

At that time, the company had a balance of 60,000 in security premium account and 10,00,000 rs in General Reserve Account. Bank balance was 7,50,000. The Company paid off the amount to equity shareholders after complying with the provisions in respect of Buy-Back.

Make journal entries of above transaction in the books of the company.

8. Expand ESOP.

9. state the legal provisions for buy-back of shares.

10. Prepare a Profit and Loss Account for Question NO:4, according to Companies Act 2013.

11. What is amalgamation?

12. Explain absorptions with example.

13. Difference between Pooling of Interest method and Purchase method.

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SEMESTER:3 ELEMENTARY STATISTICS (CC-206)

- Prof. Krishna Soni

- 1) Define the following Terms: Mutually exclusive Events
Classical Definition of Probability
- 2) A bag contains 5 white, 3 black and 6 red balls. 3 balls are taken at random from the bag. Find the probability that,
 - (i) 2 balls are of white color
 - (ii) all the three balls are of different colors
 - (iii) none of the ball is black
- 3) Define Mathematical Expectation and state its properties.
- 4) State the properties of Binomial Distribution.
- 5) State the properties of Poisson Distribution
- 6) Find the probability of 53 Sundays in a leap year.
- 7) 100 electric bulbs are found to be defective in a lot of 5000 bulbs. Find the probability the at the most 3 bulbs are defective in a box of 100 bulbs. [$e^{-2} = 0.1353$]
- 8) Find the coefficient of correlation from the following data:

	10 – 20	20 - 30	30 - 40	40 - 50	50 - 60
15 - 25	6	3	-	-	-
25 - 35	3	16	10	-	-
35 - 45	-	10	15	7	-
45 - 55	-	-	7	10	4
55 - 65	-	-	-	4	5

- 9) Find the linear equation of Y on X from the following data:

X	28	41	40	38	35	33	46	32	36	33
Y	30	34	31	34	30	26	28	31	26	31

- 10) Find $R_{1,23}$ for $r_{12} = 0.65$, $r_{13} = 0.5$ and $r_{23} = 0.7$
- 11) Properties of Hypergeometric distribution.
- 12) Explain Mathematic and Statistical Definition of Probability.
- 13) An unbiased die is through, find expected value of the number on die.
- 14) Write a use of Binomial Distribution.
- 15) Explain types of Co-relation.

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SEMESTER:3 COMMERCIAL COMMUNICATION (CC-207)

- Prof. Bhumika Desai

- 1) Various purposes of communication imply different functions taking place in the business organization. Discuss it with the role of purposes of communication.
- 2) As a team leader of an emerging firm, draft an e-mail to your three team members about a new project which needs to be completed within two months. Mention all the possible issues involved and how to solve it.
- 3) Write a letter ordering a large quantity of garments for your retail shop to provide for the pre-Diwali rush. Ask for a discount and specify packing and mode of transport.
- 4) The garment factory of which you are the manager has been badly damaged by fire. Draft a report to your directors, informing them for the accident and your preliminary findings.
- 5) Draft an individual report on causes for steady decline in the sales of electronic products – music systems, mp3 players, i-pods, head-phones etc., of Rhythm – Zone India. Give last two years comparative analysis of sales and support the reasons for decline with recommendations.